

Nissan Sales, Production & Exports Results for March 2020

1. Retail Sales by Region

<units>

Region	March 2020	March 2019	Var. (%)	April 2019 - March 2020	April 2018- March 2019	Var. (%)
Registered Vehicles	34,883	51,797	-32.7%	329,028	411,991	-20.1%
Mini Vehicles	24,009	20,899	14.9%	205,430	184,096	11.6%
Japan Total	58,892	72,696	-19.0%	534,458	596,087	-10.3%
Nissan Division	71,828	137,362	-47.7%	1,128,485	1,301,017	-13.3%
Infiniti Division	6,331	13,406	-52.8%	108,950	142,708	-23.7%
U.S. Total	78,159	150,768	-48.2%	1,237,435	1,443,725	-14.3%
Canada	4,830	14,981	-67.8%	122,847	146,821	-16.3%
Mexico	17,598	25,607	-31.3%	258,720	305,322	-15.3%
Europe	37,376	75,994	-50.8%	520,518	643,445	-19.1%
China ^{*1*2}	73,297	133,069	-44.9%	1,409,694	1,571,603	-10.3%
Others	45,042	75,635	-40.4%	707,928	815,545	-13.2%
Overseas Total	256,302	476,054	-46.2%	4,257,142	4,926,461	-13.6%
Global Retail Sales	315,194	548,750	-42.6%	4,791,600	5,522,548	-13.2%

2. Global Production by Country

<units>

Country	March 2020	March 2019	Var. (%)	April 2019 - March 2020	April 2018- March 2019	Var. (%)
Japan	55,233	77,732	-28.9%	757,692	900,781	-15.9%
U.S.	36,082	68,636	-47.4%	694,305	820,527	-15.4%
Mexico	46,412	62,155	-25.3%	645,709	766,217	-15.7%
U.K.	18,840	34,740	-45.8%	325,243	415,364	-21.7%
Spain	1,505	5,868	-74.4%	55,022	88,679	-38.0%
China ^{*1}	57,147	140,790	-59.4%	1,378,642	1,556,527	-11.4%
Others ^{*3}	46,756	56,892	-17.8%	725,461	812,793	-10.7%
Overseas Total	206,742	369,081	-44.0%	3,824,382	4,460,107	-14.3%
Global Production	261,975	446,813	-41.4%	4,582,074	5,360,888	-14.5%

3. Vehicle Exports from Japan

<units>

Destination	March 2020	March 2019	Var. (%)	April 2019 - March 2020	April 2018- March 2019	Var. (%)
North America	14,757	24,069	-38.7%	259,575	282,121	-8.0%
Europe	1,188	989	20.1%	37,101	28,053	32.3%
Middle East	7,250	7,148	1.4%	55,782	74,540	-25.2%
Others	4,675	6,785	-31.1%	86,965	117,331	-25.9%
Total	27,870	38,991	-28.5%	439,423	502,045	-12.5%

*1 China sales and production including DF PV and LCV.

*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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Japan Nissan Sales Results by Model : March 2020

<units>

Model		March			YTD (April - March)		
		Volume		Var. (%)	Volume		Var. (%)
		2020	2019		FY2019	FY2018	
	March	848	1,448	-41.4%	7,792	11,557	-32.6%
	Note	10,999	16,647	-33.9%	105,908	131,755	-19.6%
	Cube	43	575	-92.5%	2,953	5,377	-45.1%
	Latio	0	0	-	0	6	-100.0%
	Sylphy	150	215	-30.2%	1,490	2,176	-31.5%
	Teana	77	291	-73.5%	1,695	2,459	-31.1%
	Skyline	790	221	257.5%	4,960	1,977	150.9%
	Fuga	156	267	-41.6%	931	1,310	-28.9%
	Cima	17	27	-37.0%	137	219	-37.4%
	Leaf	1,330	2,381	-44.1%	17,768	22,317	-20.4%
	Juke	75	507	-85.2%	2,157	4,037	-46.6%
	X-Trail	2,611	6,225	-58.1%	29,325	46,486	-36.9%
	Wingroad	0	0	-	11	517	-97.9%
	Lafesta Highwaystar	0	0	-	0	14	-100.0%
	Serena	9,130	12,420	-26.5%	84,051	100,017	-16.0%
	Elgrand	399	1,000	-60.1%	5,477	7,446	-26.4%
	Fairlady Z	52	58	-10.3%	534	585	-8.7%
	GT-R	137	100	37.0%	823	546	50.7%
	Cedric Sedan	0	0	-	0	8	-100.0%
	Others	0	0	-	1	2	-50.0%
	PV Total	26,814	42,382	-36.7%	266,013	338,811	-21.5%
	NV150 AD / AD	2,297	2,176	5.6%	19,345	20,802	-7.0%
	NV200 Vanette / Vanette	1,610	1,846	-12.8%	13,663	15,459	-11.6%
	e-NV200	9	0	-	65	18	261.1%
	NV350 Caravan	3,323	4,314	-23.0%	24,526	30,068	-18.4%
	NT450 Atlas	105	118	-11.0%	772	905	-14.7%
	Atlas F24 / F25	615	816	-24.6%	4,117	5,405	-23.8%
	Paramedic	12	24	-50.0%	110	123	-10.6%
	Civilian	98	121	-19.0%	417	400	4.3%
	CV Total	8,069	9,415	-14.3%	63,015	73,180	-13.9%
	Registered Vehicle Total	34,883	51,797	-32.7%	329,028	411,991	-20.1%
	DAYZ	8,846	6,088	45.3%	97,862	61,811	58.3%
	DAYZ Roox	10,399	9,762	6.5%	64,650	78,242	-17.4%
	NV100 / NT100 Clipper	4,764	5,049	-5.6%	42,918	44,043	-2.6%
	Mini Total	24,009	20,899	14.9%	205,430	184,096	11.6%
	Japan Grand Total	58,892	72,696	-19.0%	534,458	596,087	-10.3%

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USA Nissan Sales Results by Model : March 2020

<units>

Model		March			YTD (April - March)		
		Volume		Var. (%)	Volume		Var. (%)
		2020	2019		FY2019	FY2018	
	Versa	4,302	10,933	-60.7%	53,780	75,436	-28.7%
	Sentra	7,679	25,633	-70.0%	151,704	209,837	-27.7%
	Altima	15,922	23,075	-31.0%	205,050	197,220	4.0%
	Maxima	1,846	3,593	-48.6%	30,624	39,137	-21.8%
	Juke	0	4	-100.0%	2	284	-99.3%
	Z	145	263	-44.9%	2,298	3,132	-26.6%
	GT-R	9	49	-81.6%	296	496	-40.3%
	Leaf	436	1,314	-66.8%	11,638	14,855	-21.7%
	Total Cars	30,339	64,864	-53.2%	455,392	540,397	-15.7%
	Frontier	2,636	7,868	-66.5%	62,428	77,042	-19.0%
	Pathfinder	6,400	7,226	-11.4%	66,429	66,798	-0.6%
	Kicks	3,679	5,144	-28.5%	59,643	35,831	66.5%
	Murano	4,427	4,237	4.5%	72,315	74,554	-3.0%
	Rogue	12,288	27,115	-54.7%	239,883	302,528	-20.7%
	Rogue Sports	4,122	8,687	-52.5%	76,466	86,942	-12.0%
	Quest	0	0	-	0	1	-100.0%
	Armada	3,611	4,409	-18.1%	30,270	33,369	-9.3%
	Titan	1,738	3,930	-55.8%	27,563	47,418	-41.9%
	NVC	895	1,435	-37.6%	16,137	14,208	13.6%
	NVP	139	370	-62.4%	3,106	3,433	-9.5%
	NV200	1,554	2,077	-25.2%	18,853	18,496	1.9%
	Total Trucks	41,489	72,498	-42.8%	673,093	760,620	-11.5%
	Nissan Brand Total	71,828	137,362	-47.7%	1,128,485	1,301,017	-13.3%
	Q50	1,726	3,785	-54.4%	23,298	31,326	-25.6%
	Q60 Coupe	294	571	-48.5%	4,665	7,718	-39.6%
	Q70	32	458	-93.0%	1,705	3,950	-56.8%
	QX30	57	548	-89.6%	1,764	6,863	-74.3%
	QX50	1,223	1,639	-25.4%	19,203	24,888	-22.8%
	QX60	1,543	4,525	-65.9%	39,393	48,176	-18.2%
	QX70	0	2	-100.0%	0	390	-100.0%
	QX80	1,456	1,878	-22.5%	18,922	19,397	-2.4%
	Infiniti Brand Total	6,331	13,406	-52.8%	108,950	142,708	-23.7%
	USA Grand Total	78,159	150,768	-48.2%	1,237,435	1,443,725	-14.3%

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Europe Nissan Sales Results by Model : March 2020

<units>

Model	March			YTD (April - March)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		FY2019	FY2018	
Micra	3,446	9,119	-62.2%	57,770	70,117	-17.6%
Pulsar	0	128	-100.0%	0	10,221	-100.0%
Leaf	2,506	3,900	-35.7%	30,740	41,638	-26.2%
Almera	0	275	-100.0%	88	13,705	-99.4%
Sentra	0	0	-	1,527	250	510.8%
Teana / Altima	0	0	-	64	18	255.6%
Maxima	0	0	-	93	35	165.7%
Juke	5,125	9,759	-47.5%	45,968	69,798	-34.1%
Qashqai	14,276	33,985	-58.0%	235,327	255,024	-7.7%
Murano	489	251	94.8%	3,794	3,074	23.4%
Terrano	1,321	1,798	-26.5%	12,977	14,965	-13.3%
X-Trail	4,546	4,935	-7.9%	51,438	66,496	-22.6%
370Z	37	42	-11.9%	428	537	-20.3%
370Z Roadstar	8	14	-42.9%	102	135	-24.4%
GT-R	25	57	-56.1%	382	513	-25.5%
Navara	1,344	3,443	-61.0%	19,074	23,989	-20.5%
Primaster	441	867	-49.1%	6,339	7,002	-9.5%
NT400 / Cabstar	193	844	-77.1%	6,122	7,583	-19.3%
NV200	30	857	-96.5%	3,886	13,151	-70.5%
e-NV200	745	1,262	-41.0%	9,545	7,281	31.1%
NV250	146	0	-	1,454	0	-
NV400	398	824	-51.7%	5,739	6,894	-16.8%
Others	0	0	-	263	74	255.4%
Nissan Brand Total	35,076	72,360	-51.5%	493,120	612,500	-19.5%
Q30	90	213	-57.7%	1,738	3,530	-50.8%
Q50	27	84	-67.9%	644	1,509	-57.3%
Q60 Coupe	0	14	-100.0%	114	459	-75.2%
Q70	0	12	-100.0%	3	90	-96.7%
QX50	135	192	-29.7%	1,396	1,589	-12.1%
QX60	35	286	-87.8%	612	1,467	-58.3%
QX70	0	5	-100.0%	10	600	-98.3%
QX80	101	141	-28.4%	1,026	1,225	-16.2%
Infiniti Brand Total	388	947	-59.0%	5,543	10,469	-47.1%
Datsun on-DO	1,590	2,383	-33.3%	18,871	18,157	3.9%
Datsun mi-DO	322	304	5.9%	2,984	2,319	28.7%
Datsun Brand Total	1,912	2,687	-28.8%	21,855	20,476	6.7%
Europe Grand Total	37,376	75,994	-50.8%	520,518	643,445	-19.1%

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China Nissan Sales Results by Model : March 2020

<units>

Model	March			YTD (January - March)		
	Volume		Var. (%)	Volume		Var. (%)
	2020	2019		CY2020	CY2019	
Tiida H/B	4,189	6,942	-39.7%	9,377	14,718	-36.3%
Sunny	5	874	-99.4%	9	1,942	-99.5%
Sylphy	25,181	38,265	-34.2%	70,768	105,693	-33.0%
Sylphy EV	69	246	-72.0%	133	1,503	-91.2%
Lannia	2,405	3,972	-39.5%	6,857	9,822	-30.2%
Teana / Altima	4,404	3,248	35.6%	14,433	12,308	17.3%
Maxima	0	6	-100.0%	0	72	-100.0%
Livina (2row)	0	45	-100.0%	0	533	-100.0%
Kicks	2,236	3,619	-38.2%	6,467	8,881	-27.2%
Qashqai	6,323	12,820	-50.7%	21,779	38,035	-42.7%
X-Trail	6,018	18,405	-67.3%	22,632	48,962	-53.8%
Murano	738	1,760	-58.1%	2,141	4,807	-55.5%
Quest	0	0	-	0	1	-100.0%
370Z	0	0	-	0	0	-
GT-R	0	0	-	0	1	-100.0%
Patrol	0	39	-100.0%	0	99	-100.0%
Navara	522	1,769	-70.5%	1,452	3,842	-62.2%
Terra	733	1,327	-44.8%	1,899	3,609	-47.4%
NV200	0	659	-100.0%	25	1,435	-98.3%
Nissan Brand Total	52,823	93,996	-43.8%	157,972	256,263	-38.4%
Q50	477	863	-44.7%	1,496	2,379	-37.1%
Q60 Coupe	45	57	-21.1%	89	134	-33.6%
Q70	115	272	-57.7%	265	731	-63.7%
QX30	1	36	-97.2%	3	160	-98.1%
QX50	781	1,651	-52.7%	2,603	3,191	-18.4%
QX60	117	255	-54.1%	313	545	-42.6%
QX70	0	0	-	0	0	-
QX80	0	0	-	0	0	-
ESQ	0	38	-100.0%	0	125	-100.0%
Infiniti Brand Total	1,536	3,172	-51.6%	4,769	7,265	-34.4%
D50	0	0	-	0	0	-
D60	1,809	7,511	-75.9%	6,795	18,864	-64.0%
D60 EV	18	0	-	0	0	-
e30 (NEW)	5	0	-	0	0	-
R30	0	3	-100.0%	0	3	-100.0%
R50	0	51	-100.0%	0	54	-100.0%
R50X	0	3	-100.0%	0	3	-100.0%
T60	755	1,251	-39.6%	0	3,399	-100.0%
T60 EV	12	0	-	0	0	-
T70	249	2,216	-88.8%	1,215	6,711	-81.9%
T90	272	950	-71.4%	1,191	2,941	-59.5%
M50V	3	421	-99.3%	49	1,099	-95.5%
Venucia Brand Total	3,123	12,406	-74.8%	12,933	33,074	-60.9%
DF Brand vehicles	15,815	23,495	-32.7%	30,877	47,146	-34.5%
China Grand Total	73,297	133,069	-44.9%	206,551	343,748	-39.9%

* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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