

# Nissan Sales, Production & Exports Results for December 2021

## 1. Retail Sales by Region

<units>

| Region                | December 2021 | December 2020 | Var. (%) | April 2021 - December 2021 | April 2020 - December 2020 | Var. (%) |
|-----------------------|---------------|---------------|----------|----------------------------|----------------------------|----------|
| Registered Vehicles   | 18,338        | 21,035        | -12.8%   | 178,871                    | 174,241                    | 2.7%     |
| Mini Vehicles         | 6,105         | 15,244        | -60.0%   | 110,354                    | 141,150                    | -21.8%   |
| Japan Total           | 24,443        | 36,279        | -32.6%   | 289,225                    | 315,391                    | -8.3%    |
| Nissan Brand          | 73,305        | 89,436        | -18.0%   | 652,604                    | 587,667                    | 11.0%    |
| Infiniti Brand        | 4,409         | 8,964         | -50.8%   | 39,482                     | 53,944                     | -26.8%   |
| U.S. Total            | 77,714        | 98,400        | -21.0%   | 692,086                    | 641,611                    | 7.9%     |
| Canada                | 5,299         | 5,138         | 3.1%     | 73,323                     | 68,787                     | 6.6%     |
| Mexico                | 17,495        | 21,427        | -18.4%   | 147,711                    | 134,144                    | 10.1%    |
| Europe                | 31,825        | 40,858        | -22.1%   | 262,006                    | 281,165                    | -6.8%    |
| China <sup>*1*2</sup> | 133,803       | 168,917       | -20.8%   | 1,029,142                  | 1,250,187                  | -17.7%   |
| Others                | 49,785        | 53,589        | -7.1%    | 421,218                    | 357,219                    | 17.9%    |
| Overseas Total        | 315,921       | 388,329       | -18.6%   | 2,625,486                  | 2,733,113                  | -3.9%    |
| Global Retail Sales   | 340,364       | 424,608       | -19.8%   | 2,914,711                  | 3,048,504                  | -4.4%    |

## 2. Global Production by Country

<units>

| Country              | December 2021 | December 2020 | Var. (%) | April 2021 - December 2021 | April 2020 - December 2020 | Var. (%) |
|----------------------|---------------|---------------|----------|----------------------------|----------------------------|----------|
| Japan                | 29,662        | 57,468        | -48.4%   | 316,039                    | 336,506                    | -6.1%    |
| U.S.                 | 33,888        | 41,687        | -18.7%   | 315,067                    | 292,436                    | 7.7%     |
| Mexico               | 31,368        | 47,373        | -33.8%   | 370,040                    | 358,160                    | 3.3%     |
| U.K.                 | 15,822        | 22,306        | -29.1%   | 123,114                    | 164,326                    | -25.1%   |
| Spain                | 967           | 2,240         | -56.8%   | 18,673                     | 6,087                      | 206.8%   |
| China <sup>*1</sup>  | 150,600       | 168,056       | -10.4%   | 997,958                    | 1,273,058                  | -21.6%   |
| Others <sup>*3</sup> | 41,408        | 58,308        | -29.0%   | 381,808                    | 304,160                    | 25.5%    |
| Overseas Total       | 274,053       | 339,970       | -19.4%   | 2,206,660                  | 2,398,227                  | -8.0%    |
| Global Production    | 303,715       | 397,438       | -23.6%   | 2,522,699                  | 2,734,733                  | -7.8%    |

## 3. Vehicle Exports from Japan

<units>

| Destination   | December 2021 | December 2020 | Var. (%) | April 2021 - December 2021 | April 2020 - December 2020 | Var. (%) |
|---------------|---------------|---------------|----------|----------------------------|----------------------------|----------|
| North America | 9,483         | 26,580        | -64.3%   | 99,644                     | 119,289                    | -16.5%   |
| Europe        | 47            | 2,112         | -97.8%   | 4,274                      | 9,472                      | -54.9%   |
| Middle East   | 2,059         | 3,034         | -32.1%   | 24,523                     | 20,242                     | 21.1%    |
| Others        | 3,571         | 5,610         | -36.3%   | 43,646                     | 36,822                     | 18.5%    |
| Total         | 15,160        | 37,336        | -59.4%   | 172,087                    | 185,825                    | -7.4%    |

\*1 China sales and production including DF PV and LCV.

\*2 Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

\*3 Others include production in Taiwan, Thailand, Philippines, South Africa, Indonesia, Brazil, India, Egypt, Russia, Republic of Korea, France and Argentine excluding CKD production.

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# Japan Nissan Sales Results by Model : December 2021

<units>

| Model |                                 | December      |               |               | YTD (April - December) |                |               |
|-------|---------------------------------|---------------|---------------|---------------|------------------------|----------------|---------------|
|       |                                 | Volume        |               | Var.<br>(%)   | Volume                 |                | Var.<br>(%)   |
|       |                                 | 2021          | 2020          |               | FY2021                 | FY2020         |               |
|       | March                           | 451           | 492           | -8.3%         | 5,710                  | 3,531          | 61.7%         |
|       | Note / Note AURA                | 7,740         | 5,253         | 47.3%         | 62,047                 | 43,764         | 41.8%         |
|       | Cube                            | 0             | 0             | -             | 0                      | 26             | -100.0%       |
|       | Sylphy                          | 4             | 91            | -95.6%        | 292                    | 668            | -56.3%        |
|       | Teana                           | 1             | 3             | -66.7%        | 10                     | 95             | -89.5%        |
|       | Skyline                         | 225           | 172           | 30.8%         | 1,419                  | 2,145          | -33.8%        |
|       | Fuga                            | 38            | 36            | 5.6%          | 372                    | 543            | -31.5%        |
|       | Cima                            | 5             | 7             | -28.6%        | 52                     | 72             | -27.8%        |
|       | Leaf                            | 925           | 856           | 8.1%          | 7,574                  | 6,222          | 21.7%         |
|       | Juke                            | 0             | 2             | -100.0%       | 8                      | 133            | -94.0%        |
|       | Ariya                           | 3             | 0             | -             | 3                      | 0              | -             |
|       | X-Trail                         | 523           | 979           | -46.6%        | 7,351                  | 12,348         | -40.5%        |
|       | KICKS                           | 1,765         | 3,529         | -50.0%        | 20,507                 | 18,326         | 11.9%         |
|       | Wingroad                        | 0             | 0             | -             | 0                      | 1              | -100.0%       |
|       | Serena                          | 3,014         | 5,213         | -42.2%        | 37,742                 | 44,090         | -14.4%        |
|       | Elgrand                         | 229           | 433           | -47.1%        | 2,179                  | 2,293          | -5.0%         |
|       | Fairlady Z                      | 51            | 26            | 96.2%         | 327                    | 264            | 23.9%         |
|       | GT-R                            | 22            | 30            | -26.7%        | 385                    | 398            | -3.3%         |
|       | Others                          | 1             | 2             | -50.0%        | 7                      | 4              | 75.0%         |
|       | <b>PV Total</b>                 | <b>14,997</b> | <b>17,124</b> | <b>-12.4%</b> | <b>145,985</b>         | <b>134,923</b> | <b>8.2%</b>   |
|       | NV150 AD / AD                   | 1,078         | 968           | 11.4%         | 10,175                 | 12,108         | -16.0%        |
|       | NV200 Vanette / Vanette         | 838           | 962           | -12.9%        | 8,735                  | 9,707          | -10.0%        |
|       | e-NV200                         | 0             | 0             | -             | 0                      | 14             | -100.0%       |
|       | NV350 Caravan                   | 1,272         | 1,550         | -17.9%        | 12,494                 | 14,202         | -12.0%        |
|       | NT450 Atlas                     | 0             | 49            | -100.0%       | 66                     | 508            | -87.0%        |
|       | Atlas F24 / F25                 | 136           | 335           | -59.4%        | 1,327                  | 2,572          | -48.4%        |
|       | Paramedic                       | 17            | 13            | 30.8%         | 40                     | 34             | 17.6%         |
|       | Civilian                        | 0             | 34            | -100.0%       | 49                     | 173            | -71.7%        |
|       | <b>CV Total</b>                 | <b>3,341</b>  | <b>3,911</b>  | <b>-14.6%</b> | <b>32,886</b>          | <b>39,318</b>  | <b>-16.4%</b> |
|       | <b>Registered Vehicle Total</b> | <b>18,338</b> | <b>21,035</b> | <b>-12.8%</b> | <b>178,871</b>         | <b>174,241</b> | <b>2.7%</b>   |
|       | DAYZ                            | 2,970         | 4,326         | -31.3%        | 33,170                 | 44,362         | -25.2%        |
|       | DAYZ Roox                       | 0             | 3             | -100.0%       | 1                      | 1,293          | -99.9%        |
|       | Roox                            | 269           | 7,987         | -96.6%        | 51,371                 | 65,187         | -21.2%        |
|       | NV100 / NT100 Clipper           | 2,866         | 2,928         | -2.1%         | 25,812                 | 30,308         | -14.8%        |
|       | <b>Mini Total</b>               | <b>6,105</b>  | <b>15,244</b> | <b>-60.0%</b> | <b>110,354</b>         | <b>141,150</b> | <b>-21.8%</b> |
|       | <b>Japan Grand Total</b>        | <b>24,443</b> | <b>36,279</b> | <b>-32.6%</b> | <b>289,225</b>         | <b>315,391</b> | <b>-8.3%</b>  |

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# USA Nissan Sales Results by Model : December 2021

<units>

| Model |                             | December      |               |               | YTD (April - December) |                |               |
|-------|-----------------------------|---------------|---------------|---------------|------------------------|----------------|---------------|
|       |                             | Volume        |               | Var.<br>(%)   | Volume                 |                | Var.<br>(%)   |
|       |                             | 2021          | 2020          |               | FY2021                 | FY2020         |               |
|       | Versa                       | 2,726         | 9,410         | -71.0%        | 38,519                 | 36,097         | 6.7%          |
|       | Sentra                      | 8,051         | 9,842         | -18.2%        | 90,623                 | 70,767         | 28.1%         |
|       | Altima                      | 13,237        | 13,616        | -2.8%         | 71,760                 | 90,641         | -20.8%        |
|       | Maxima                      | 1,940         | 1,743         | 11.3%         | 11,579                 | 11,960         | -3.2%         |
|       | Z                           | 0             | 31            | -100.0%       | 8                      | 1,393          | -99.4%        |
|       | GT-R                        | 14            | 25            | -44.0%        | 177                    | 246            | -28.0%        |
|       | Leaf                        | 1,923         | 1,936         | -0.7%         | 11,314                 | 7,606          | 48.8%         |
|       | <b>Total Cars</b>           | <b>27,891</b> | <b>36,603</b> | <b>-23.8%</b> | <b>223,980</b>         | <b>218,710</b> | <b>2.4%</b>   |
|       | Frontier                    | 7,675         | 3,938         | 94.9%         | 49,913                 | 26,565         | 87.9%         |
|       | Pathfinder                  | 4,874         | 4,235         | 15.1%         | 32,419                 | 30,487         | 6.3%          |
|       | Kicks                       | 5,467         | 5,930         | -7.8%         | 58,539                 | 44,889         | 30.4%         |
|       | Murano                      | 2,999         | 4,429         | -32.3%        | 34,594                 | 42,572         | -18.7%        |
|       | Rogue                       | 15,480        | 19,329        | -19.9%        | 159,087                | 115,484        | 37.8%         |
|       | Rogue Sports                | 5,623         | 7,343         | -23.4%        | 39,795                 | 52,735         | -24.5%        |
|       | Armada                      | 1,325         | 1,002         | 32.2%         | 15,216                 | 11,613         | 31.0%         |
|       | Titan                       | 1,894         | 2,938         | -35.5%        | 19,943                 | 20,707         | -3.7%         |
|       | NVC                         | 19            | 1,639         | -98.8%        | 6,759                  | 9,698          | -30.3%        |
|       | NVP                         | 1             | 265           | -99.6%        | 539                    | 1,821          | -70.4%        |
|       | NV200                       | 57            | 1,785         | -96.8%        | 11,820                 | 12,386         | -4.6%         |
|       | <b>Total Trucks</b>         | <b>45,414</b> | <b>52,833</b> | <b>-14.0%</b> | <b>428,624</b>         | <b>368,957</b> | <b>16.2%</b>  |
|       | <b>Nissan Brand Total</b>   | <b>73,305</b> | <b>89,436</b> | <b>-18.0%</b> | <b>652,604</b>         | <b>587,667</b> | <b>11.0%</b>  |
|       | Q50                         | 901           | 1,555         | -42.1%        | 9,594                  | 10,958         | -12.4%        |
|       | Q60 Coupe                   | 183           | 239           | -23.4%        | 2,042                  | 1,865          | 9.5%          |
|       | Q70                         | 0             | 2             | -100.0%       | 0                      | 24             | -100.0%       |
|       | QX30                        | 0             | 0             | -             | 0                      | 36             | -100.0%       |
|       | QX50                        | 835           | 2,858         | -70.8%        | 12,770                 | 16,715         | -23.6%        |
|       | QX55                        | 451           | 0             | -             | 4,332                  | 0              | -             |
|       | QX60                        | 1,202         | 2,232         | -46.1%        | 2,514                  | 13,819         | -81.8%        |
|       | QX80                        | 837           | 2,078         | -59.7%        | 8,230                  | 10,527         | -21.8%        |
|       | <b>Infiniti Brand Total</b> | <b>4,409</b>  | <b>8,964</b>  | <b>-50.8%</b> | <b>39,482</b>          | <b>53,944</b>  | <b>-26.8%</b> |
|       | <b>USA Grand Total</b>      | <b>77,714</b> | <b>98,400</b> | <b>-21.0%</b> | <b>692,086</b>         | <b>641,611</b> | <b>7.9%</b>   |

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# Europe Nissan Sales Results by Model : December 2021

<units>

| Model                       | December      |               |                | YTD (April - December) |                |                |
|-----------------------------|---------------|---------------|----------------|------------------------|----------------|----------------|
|                             | Volume        |               | Var.<br>(%)    | Volume                 |                | Var.<br>(%)    |
|                             | 2021          | 2020          |                | FY2021                 | FY2020         |                |
| Micra                       | 2,068         | 3,136         | -34.1%         | 25,778                 | 25,914         | -0.5%          |
| Leaf                        | 5,714         | 5,032         | 13.6%          | 27,393                 | 21,983         | 24.6%          |
| Sentra                      | 0             | 217           | -100.0%        | 1,473                  | 513            | 187.1%         |
| Teana / Altima              | 0             | 0             | -              | 150                    | 0              | -              |
| Maxima                      | 0             | 3             | -100.0%        | 71                     | 3              | 2266.7%        |
| Juke                        | 5,484         | 6,370         | -13.9%         | 46,123                 | 44,181         | 4.4%           |
| Qashqai                     | 9,655         | 16,070        | -39.9%         | 89,908                 | 109,949        | -18.2%         |
| Murano                      | 256           | 257           | -0.4%          | 1,989                  | 1,860          | 6.9%           |
| Terrano                     | 933           | 1,292         | -27.8%         | 7,137                  | 8,669          | -17.7%         |
| X-Trail                     | 2,786         | 3,754         | -25.8%         | 25,657                 | 28,885         | -11.2%         |
| Pathfinder                  | 0             | 0             | -              | 4                      | 0              | -              |
| 370Z                        | 0             | 12            | -100.0%        | 10                     | 161            | -93.8%         |
| 370Z Roadstar               | 0             | 5             | -100.0%        | 0                      | 57             | -100.0%        |
| GT-R                        | 0             | 20            | -100.0%        | 138                    | 216            | -36.1%         |
| Navara                      | 2,345         | 585           | 300.9%         | 14,272                 | 7,824          | 82.4%          |
| Primaster                   | 575           | 748           | -23.1%         | 5,974                  | 4,823          | 23.9%          |
| NT400 / Cabstar             | 0             | 133           | -100.0%        | 0                      | 1,808          | -100.0%        |
| e-NV200                     | 435           | 854           | -49.1%         | 4,153                  | 5,346          | -22.3%         |
| NV250                       | 593           | 525           | 13.0%          | 3,937                  | 2,754          | 43.0%          |
| NV400                       | 578           | 638           | -9.4%          | 5,666                  | 3,949          | 43.5%          |
| Others                      | 4             | 20            | -80.0%         | 45                     | 585            | -92.3%         |
| <b>Nissan Brand Total</b>   | <b>31,426</b> | <b>39,671</b> | <b>-20.8%</b>  | <b>259,878</b>         | <b>269,480</b> | <b>-3.6%</b>   |
| Q30                         | 0             | 9             | -100.0%        | 0                      | 55             | -100.0%        |
| Q50                         | 3             | 8             | -62.5%         | 43                     | 82             | -47.6%         |
| Q60 Coupe                   | 0             | 1             | -100.0%        | 43                     | 18             | 138.9%         |
| QX50 / QX55                 | 279           | 70            | 298.6%         | 1,078                  | 740            | 45.7%          |
| QX60                        | 8             | 31            | -74.2%         | 209                    | 261            | -19.9%         |
| QX80                        | 109           | 144           | -24.3%         | 755                    | 634            | 19.1%          |
| <b>Infiniti Brand Total</b> | <b>399</b>    | <b>263</b>    | <b>51.7%</b>   | <b>2,128</b>           | <b>1,790</b>   | <b>18.9%</b>   |
| Datsun on-DO                | 0             | 836           | -100.0%        | 0                      | 8,624          | -100.0%        |
| Datsun mi-DO                | 0             | 88            | -100.0%        | 0                      | 1,271          | -100.0%        |
| <b>Datsun Brand Total</b>   | <b>0</b>      | <b>924</b>    | <b>-100.0%</b> | <b>0</b>               | <b>9,895</b>   | <b>-100.0%</b> |
| <b>Europe Grand Total</b>   | <b>31,825</b> | <b>40,858</b> | <b>-22.1%</b>  | <b>262,006</b>         | <b>281,165</b> | <b>-6.8%</b>   |

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# China Nissan Sales Results by Model : December 2021

<units>

| Model                       | December       |                |               | YTD (January - December) |                  |               |
|-----------------------------|----------------|----------------|---------------|--------------------------|------------------|---------------|
|                             | Volume         |                | Var.<br>(%)   | Volume                   |                  | Var.<br>(%)   |
|                             | 2021           | 2020           |               | CY2021                   | CY2020           |               |
| Tiida H/B                   | 3,508          | 5,994          | -41.5%        | 54,120                   | 62,736           | -13.7%        |
| Sunny                       | 0              | 0              | -             | 0                        | 16               | -100.0%       |
| Sylphy                      | 50,492         | 62,596         | -19.3%        | 512,114                  | 537,642          | -4.7%         |
| Sylphy EV                   | 0              | 271            | -100.0%       | 1,079                    | 3,300            | -67.3%        |
| Lannia                      | 134            | 770            | -82.6%        | 3,948                    | 24,484           | -83.9%        |
| Teana / Altima              | 20,008         | 16,026         | 24.8%         | 163,741                  | 118,088          | 38.7%         |
| Maxima                      | 0              | 0              | -             | 15                       | 2                | 650.0%        |
| Kicks                       | 1,647          | 2,395          | -31.2%        | 20,393                   | 29,124           | -30.0%        |
| Qashqai                     | 16,618         | 19,149         | -13.2%        | 161,152                  | 157,642          | 2.2%          |
| X-Trail                     | 4,444          | 21,356         | -79.2%        | 103,577                  | 169,582          | -38.9%        |
| Murano                      | 1,032          | 2,151          | -52.0%        | 13,211                   | 14,378           | -8.1%         |
| Navara                      | 666            | 1,315          | -49.4%        | 11,133                   | 11,369           | -2.1%         |
| Terra                       | 1,070          | 2,175          | -50.8%        | 15,359                   | 16,191           | -5.1%         |
| NV200                       | 0              | 0              | -             | 0                        | 25               | -100.0%       |
| <b>Nissan Brand Total</b>   | <b>99,619</b>  | <b>134,198</b> | <b>-25.8%</b> | <b>1,059,842</b>         | <b>1,144,579</b> | <b>-7.4%</b>  |
| Q50                         | 270            | 792            | -65.9%        | 3,588                    | 8,377            | -57.2%        |
| Q60 Coupe                   | 0              | 0              | -             | 3                        | 281              | -98.9%        |
| Q70                         | 0              | 11             | -100.0%       | 8                        | 978              | -99.2%        |
| QX30                        | 0              | 0              | -             | 4                        | 14               | -71.4%        |
| QX50                        | 561            | 1,515          | -63.0%        | 7,397                    | 16,424           | -55.0%        |
| QX60                        | 254            | 156            | 62.8%         | 1,296                    | 1,495            | -13.3%        |
| <b>Infiniti Brand Total</b> | <b>1,085</b>   | <b>2,474</b>   | <b>-56.1%</b> | <b>12,296</b>            | <b>27,569</b>    | <b>-55.4%</b> |
| D60                         | 2,537          | 3,841          | -33.9%        | 27,099                   | 32,675           | -17.1%        |
| D60 EV                      | 2,720          | 2,322          | 17.1%         | 13,058                   | 6,643            | 96.6%         |
| e30 EV                      | 1,295          | 33             | 3824.2%       | 1,650                    | 336              | 391.1%        |
| R50                         | 0              | 0              | -             | 0                        | 1                | -100.0%       |
| T60                         | 1,621          | 2,360          | -31.3%        | 15,122                   | 16,665           | -9.3%         |
| T60 EV                      | 18             | 105            | -82.9%        | 606                      | 492              | 23.2%         |
| T70                         | 0              | 2              | -100.0%       | 0                        | 3,175            | -100.0%       |
| T80                         | 1,549          | 2,658          | -41.7%        | 16,881                   | 15,704           | 7.5%          |
| T90                         | 28             | 82             | -65.9%        | 434                      | 2,956            | -85.3%        |
| V-online                    | 7,008          | 0              | -             | 12,966                   | 0                | -             |
| M50V                        | 0              | 0              | -             | 0                        | 61               | -100.0%       |
| <b>Venucia Brand Total</b>  | <b>16,776</b>  | <b>11,403</b>  | <b>47.1%</b>  | <b>87,816</b>            | <b>78,708</b>    | <b>11.6%</b>  |
| <b>DF Brand vehicles</b>    | <b>16,323</b>  | <b>20,842</b>  | <b>-21.7%</b> | <b>221,540</b>           | <b>205,882</b>   | <b>7.6%</b>   |
| <b>China Grand Total</b>    | <b>133,803</b> | <b>168,917</b> | <b>-20.8%</b> | <b>1,381,494</b>         | <b>1,456,738</b> | <b>-5.2%</b>  |

\* Sales in China (excluding commercial vehicles) have been based on retail since January 2015.

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